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# Integration Scenarios



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## Overview

Connect is a Supply Automation Platform allows to automate the process of:

1. **Contract** (Agreement) Flow
2. **Product** (Information) Flow
3. **Fulfillment** (Fulfillment) Flows
4. **Usage** (Consumption) Flow

and enables the Zapier APP integration with both Vendor and Provider systems.

This article link to an set of articles that shows how to integrate Connect end to end with one of this systems.

This systems must be commercial platforms or custom developed, but depending of the information flow, it can be classified into the following topics:

**CRM:** Customer **Relationship Management (CRM)** refers to the technology a company employs to manage interactions with a customer, capturing key information generated during those engagements. Instead, they focus on transactional data and activity from known customer experience. Connect can be integrated as Vendor or Provider to automate the fulfillment process.

**ERP:** Enterprise Resource Planning (**ERP**) is business process management software that allows an organization to use a system of integrated applications to manage the business and automate many back office functions related to technology, financial resources, services and human resources. With the Connect integration it can manage the assets in real time.

**Analytics:** This kind of software discovery, interpretation, and communication of meaningful patterns in data. It also entails applying data patterns towards effective decision making. Collecting data from Connect in real time allows to analyze the information and support decision making.

**E-Commerce:** This software is the engine of an online store, making it possible to easily manage inventory, add or remove products, calculate taxes, and everything else required to manage a website and fulfill orders. Connect can be integrated as Provider to automate the fulfillment process.

**Dashboard:** A dashboard is a type of software that provides graphical user interface which often provides at-a-glance views of key performance indicators (KPIs) relevant to a particular objective or business process. Collecting data from Connect It can shows views of the business status in real time.

**Project Management:** This software used for project planning, scheduling, resource allocation and change management. It allows project managers (PMs), stakeholders and users to control costs and manage budgeting, quality management and documentation and also may be used as an administration system. Integrating Connect to this kind of software is possible to integrate the fulfillment workflow to plan of the project.

**Communication:** Messaging and communication software allows manage the communication between teams and people. Working with a communication system allows the teams obtains the information in real time. Using the conversations in Connect

integrated to this type of platforms, It's possible to manage all of the conversations of Vendors and Providers.