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Enrolling to CloudBlue Marketplace



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The following provides instructions on how to successfully list your product to the CloudBlue Direct Marketplace. Note that before enlisting your defined product, it is required to activate corresponding program and distribution contracts with CloudBlue. Thereafter, your organization can start collaborating with CloudBlue and enlist your specified product to the CloudBlue Marketplace.

Please reach out the CloudBlue Connect team to receive your required program contract activation link and the required Connect agreements.

Program Contract Activation

Once you contact the CloudBlue Connect team, your organization will receive a link to CloudBlue program agreement. If your company does not have a registered Connect account, activate your portal and your contract as described in the Vendor Tutorial article. In case you already have an activated Vendor Portal, open the provided link and follow the steps below:

Contract activation

You've been invited to activate the contract
CRP-21115-87339-38567.

Please review the provided document.

Your email *
clang@champions.com

Champions LLC Agreement
AGP-746-641-164

☒ I have read and accepted the agreement *

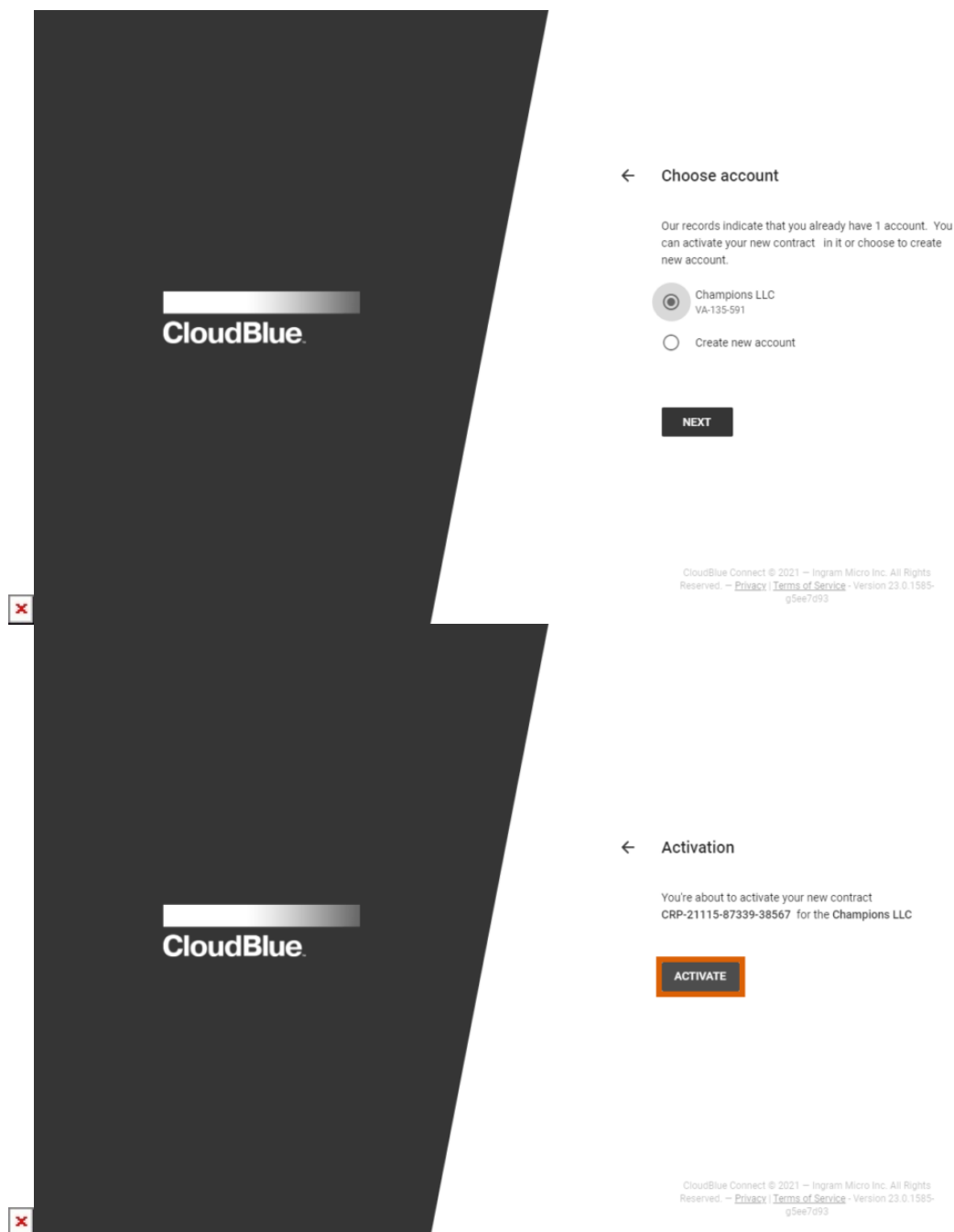
By checking the "I have read and accepted the agreement" box located on this page, you agree to be bound by this agreement. You represent and warrant that you have the authority to bind the entity on behalf of which you are creating an account to the terms of this agreement.

NEXT

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1. Review the provided agreement document by clicking on the corresponding link..
2. Enter your **email** and check **I have read and accepted the agreement** checkbox.
3. Specify your password to confirm the ownership of your account.
4. The system prompts you to select your existing account or create a new one. Once you select your existing account, the system adds the Connect program contract to your account. In case a new account is selected, it is required to use a standalone account to work with the Connect Marketplace.
5. Click the **Activate** button to finalize your program contract activation.

As a result, you will successfully add Connect program contract to your account. Thereafter, it is required to proceed to the



Connect Portal and enroll Connect distribution agreement as described below.

Enroll Your Distribution Agreement

After the successful program agreement activation, you can access your new distribution agreement within the **Partners** module. Navigate to this module and switch to the **Agreements** tab. Locate the Connect distribution agreement and click the **Enroll** button:

The screenshot shows the CloudBlue Partners interface. The top navigation bar includes the CloudBlue logo, a 'Partners' dropdown, and links for 'HELP', a chat icon, and a user profile for 'Champions LLC'. The main navigation tabs are 'Partners', 'DIRECTORY', 'CONTRACTS', and 'AGREEMENTS'. The 'AGREEMENTS' tab is active, displaying 'Champions LLC Agreement' with ID 'AGP-928-811-444'. Below this, it lists 'Program Contract ID' (CRP-54741-91837-73086) and 'Distributor' (CloudBlue, PA-080-719). A table lists distribution agreements, with the first row 'Champions Distribution Agreement' (AGD-728-556-882) under the 'Direct' marketplace. The 'ENROLL' button in the 'ACTIONS' column is highlighted with an orange box.

DISTRIBUTION AGREEMENT	MARKETPLACE	DISTRIBUTION CONTRACT ID	STATUS	ACTIONS
Champions Distribution Agreement AGD-728-556-882	Direct MP-11847	—	—	ENROLL



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The screenshot shows the same CloudBlue Partners interface as before, but with a 'Start enrollment' modal open. The modal contains the following text: 'You are about to enroll to the Direct Marketplace. Please read and accept the following agreement:'. It lists the 'Champions Distribution Agreement' (AGD-728-556-882) and has a checked box for 'I have read and accepted the agreement'. Below this, it states: 'By checking the "I have read and accepted the agreement" box located on this page, you agree to be bound by this agreement. You represent and warrant that you have the authority to bind the entity on behalf of which you are creating an account to the terms of this agreement.' At the bottom of the modal are 'CANCEL' and 'ENROLL' buttons.





Review the provided agreement by using the following form. Thereafter, check **I have read and accepted the agreement** checkbox and click the **Enroll** button. Thus, you will successfully enroll the distribution agreement and create distribution contract with CloudBlue.

List Your Product

Once the distribution contract is successfully activated, the system allows Vendors to list their product to the CloudBlue Marketplace. Note that the Connect Marketplace is usually referred to as *Direct Marketplace* within the Connect graphical user interface.



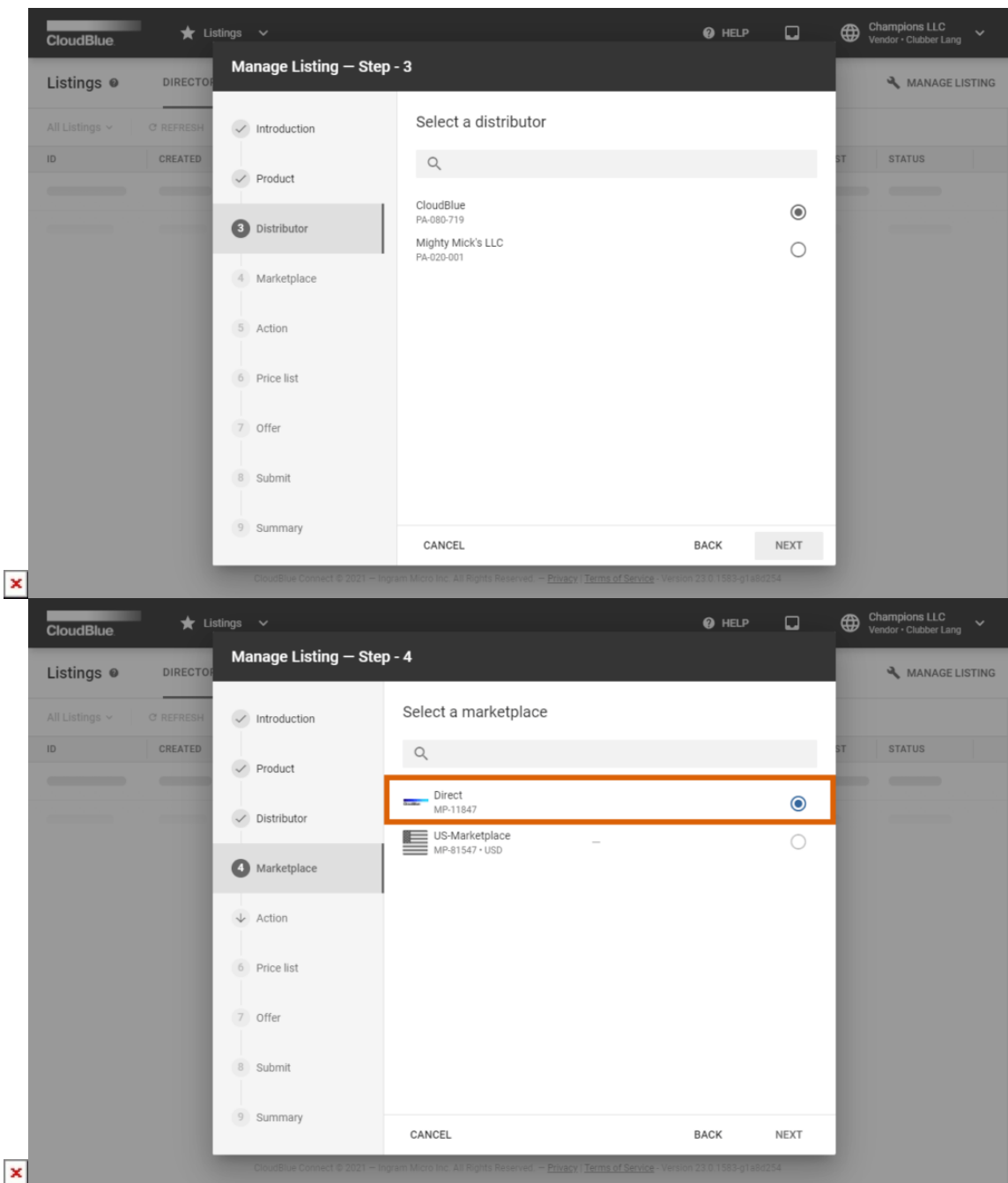
Your product should be fully configured

Make sure that your product is properly configured before submitting your listing request, since your product will be thoroughly reviewed. Refer to the Products module documentation for more details.

List your product to the Direct Marketplace as follows:

CloudBlue		★ Listings		HELP		Champions LLC Vendor • Clubber Lang	
Listings		DIRECTORY		REQUESTS		MANAGE LISTING	
All Listings		REFRESH		FILTER		1 SORT APPLIED	
ID		CREAT...		UPDAT...		PRODUCT	
LST-455-992-068		10/18/2021 7:29 AM		10/18/2021 7:29 AM		C Cerberus PRD-163-553-243	
DISTRIBUTOR		Mighty Mick's LLC PA-995-631		MARKETPLACE		US-Marketplace MP-81547	
PENDING REQUEST		LSTR-455-992-068-001 New		STATUS		Not Listed	





1. Access the Listing module and click **Manage Listings** to launch the listing management wizard.
2. Follow the wizard steps to select your required product.
3. Once the wizard prompts you to specify the distributor, select the **CloudBlue** account.
4. Next, it is required to select **Direct** as the marketplace for your product.
5. Keep following the wizard instructions to successfully configure listing request.

Therefore, your organization will submit a request to CloudBlue. Note that your listing and your product review will take 1-2 business days. If your product is missing crucial data (such as items, description, media, etc.), your listing request will be rejected and sent back for correction. In case your product includes all required information and your listing request is approved,



your product will be successfully listed to the CloudBlue Marketplace.