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# Catalog Interface



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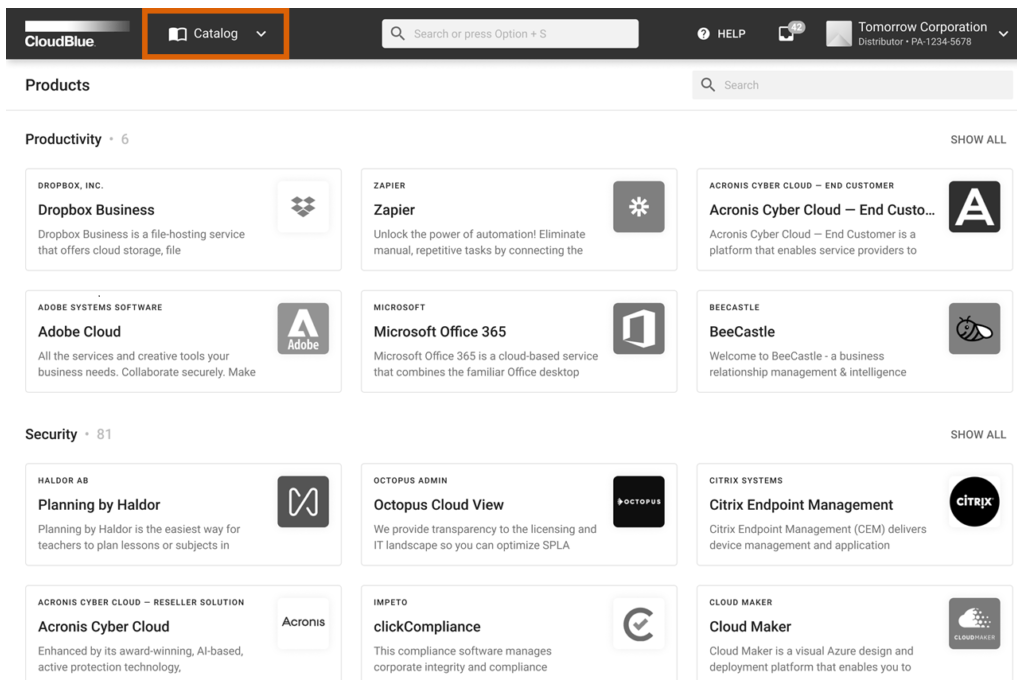
Auto-generated at May 17, 2022

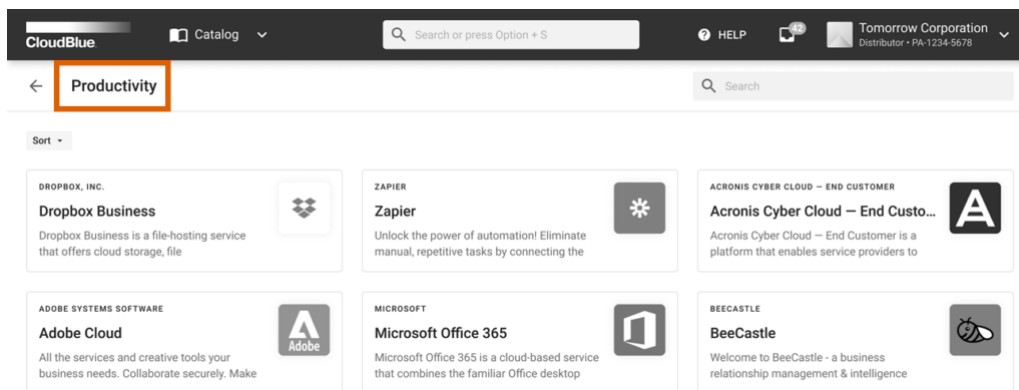
The following describes the graphical user interface and available operations within the Catalog module on the CloudBlue Connect platform. The aforementioned operations include reviewing the provided product catalog and enrolling syndication contracts or referral (direct) contracts.

In general, such operations are applicable for the Reseller accounts that are essential for syndication and creating sale chains. Note, however, that the invited Distributor accounts can also enroll syndication as well as referral contracts with the sourcing Distributors of selected products.

## Catalog Interface

Proceed to the **Catalog** module to access your available list of products. The provided interface displays product logos, their name and their short description.



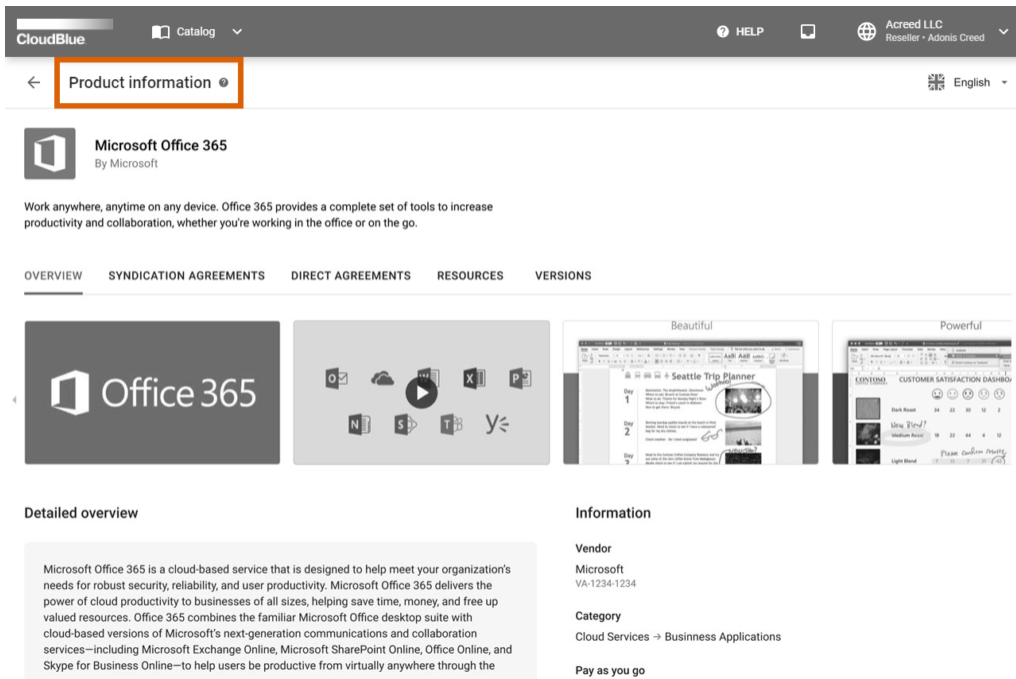


The system allows focusing on a specific group of products by clicking on a *product category*. Connect users can also find a required product by using the search box in the top-right corner of the screen.

Furthermore, Resellers and Distributors can access the *Product Information* screen to review the selected product and enroll required agreements as described below.

## Product Details

Click on your selected product from the *Catalog* module to access the **Product Information** screen.



CloudBlue Catalog

Product information

Microsoft Office 365  
By Microsoft

Work anywhere, anytime on any device. Office 365 provides a complete set of tools to increase productivity and collaboration, whether you're working in the office or on the go.

OVERVIEW SYNDICATION AGREEMENTS DIRECT AGREEMENTS RESOURCES VERSIONS

Office 365

Detailed overview

Microsoft Office 365 is a cloud-based service that is designed to help meet your organization's needs for robust security, reliability, and user productivity. Microsoft Office 365 delivers the power of cloud productivity to businesses of all sizes, helping save time, money, and free up valued resources. Office 365 combines the familiar Microsoft Office desktop suite with cloud-based versions of Microsoft's next-generation communications and collaboration services—including Microsoft Exchange Online, Microsoft SharePoint Online, Office Online, and Skype for Business Online—to help users be productive from virtually anywhere through the

Information

Vendor  
Microsoft  
VA-1234-1234

Category  
Cloud Services -> Business Applications

Pay as you go

The Product Information screen includes uploaded images and videos describing your selected product. These files are specified within the Media product attributes on the Connect platform.

Furthermore, the Product Information screen provides various insights and allows performing various operations within the following tabs:

- **Overview:** This tab contains detailed product overview (such as category, description, media materials, etc.) and Vendor information.
- **Syndication Agreements:** Access provided syndication agreements and enroll your syndication contract.
- **Direct Agreements:** This tab displays available direct (referral) agreements and allows enrolling your referral program contract.
- **Resources:** This section provides data sheets, sales guides, presentations and other provided product documentation.
- **Versions:** Access product version information and product updates via this tab.

In case a selected product features several localization options, it is possible to change displayed language by clicking on the corresponding *language* button from the top-right corner of the Product Information screen.

## Enrolling Contracts

The Connect platform allows enrolling syndication and direct contracts via their corresponding *Agreements* tabs on the Product Details screen. Note that the system requires the *Sourcing Distributor* to create syndication or referral agreement that represent templates for corresponding contracts and attach one of these agreement to a service agreement. Therefore, invited Resellers or Distributors can enroll syndication or direct contracts by using a wizard that contains similar steps for both contract types.

Click the **Edit** button from the *Syndication Agreement* or *Direct Agreement* tabs to launch the corresponding wizard.

CloudBlue Catalog

Product information

**Microsoft Office 365**  
By Microsoft

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OVERVIEW SYNDICATION AGREEMENTS DIRECT AGREEMENTS RESOURCES VERSIONS

| PROVIDER                        | SOURCE MARKETPLACE    | SYNDICATION AGREEMENT                     | CONTRACT ID                  | TARGET MARKETPLACE | STATUS   |               |
|---------------------------------|-----------------------|---|------------------------------|--------------------|----------|---------------|
| Mighty Mick's LLC<br>PA-465-053 | France<br>MP-12345    | Example Agreement<br>AGSO-123-123-123-123 | --                           | --                 | --       | <b>ENROLL</b> |
| Mighty Mick's LLC<br>PA-465-053 | Denmark<br>MP-12345   | Example Agreement<br>AGSO-123-123-123-123 | --                           | --                 | --       | ENROLL        |
| Mighty Mick's LLC<br>PA-465-053 | Latvia<br>MP-12345    | Example Agreement<br>AGSO-123-123-123-123 | --                           | --                 | --       | ENROLL        |
| Mighty Mick's LLC<br>PA-465-053 | Sweden<br>MP-12345    | Example Agreement<br>AGSO-123-123-123-123 | --                           | --                 | --       | ENROLL        |
| Mighty Mick's LLC<br>PA-465-053 | Lithuania<br>MP-12345 | Example Agreement<br>AGSO-123-123-123-123 | CRS-123-123-123<br>Version 1 | Latvia<br>MP-12345 | Active   | MORE          |
| Mighty Mick's LLC<br>PA-465-053 | France<br>MP-12345    | Example Agreement<br>AGSO-123-123-123-123 | --                           | --                 | --       | ENROLL        |
| Mighty Mick's LLC<br>PA-465-053 | Norway<br>MP-12345    | Example Agreement<br>AGSO-123-123-123-123 | 2 contracts                  | 2 marketplaces     | Multiple | MORE          |

CloudBlue Partners

Product information

**Microsoft Office 365**  
By Microsoft

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OVERVIEW SYNDICATED CONTRACTS DIRECT CONTRACTS VERSIONS

REFRESH FILTER COLUMNS Rows per page 10 1-1 of 1

| VENDOR                          | DISTRIBUTOR                     | SOURCING AGREEM... | VENDOR AGREEMENT | CONTRACT ID | STATUS |               |
|---------------------------------|---------------------------------|--------------------|------------------|-------------|--------|---------------|
| Front Street Inc.<br>VA-651-449 | Mighty Mick's LLC<br>PA-000-100 | --                 | --               | --          | --     | <b>ENROLL</b> |

Rows per page 10 1-1 of 1

Follow the wizard steps to enroll your contract. Refer to the Referral Contracts documentation or access Syndication Contracts documentation for more detailed information on how to successfully enroll your contracts.



**Contract Auto-Accept**

Note that syndication contracts may be automatically activated in case the contract auto-accept option is enabled by the sourcing Distributor.

Once the enrolled contract is successfully accepted, your selected product will include a special *Ready for Sale* icon. Therefore, this icon indicates that this product is successfully enlisted in your marketplace.

The screenshot displays the CloudBlue Catalog interface. At the top, there is a navigation bar with 'CloudBlue', 'Catalog', 'HELP', and user information for 'Acreed LLC Reseller - Adonis Creed'. Below the navigation bar is a search bar and a 'Products' section. The products are organized into two main categories: 'Productivity' (6 items) and 'Security' (81 items). Each product card includes the provider name, product name, a brief description, and a logo. The 'Microsoft Office 365' card is highlighted with an orange border and features a 'Ready for Sale' icon (a blue checkmark in a white circle) in the top right corner of the card. Other products shown include Dropbox Business, Zapier, Acronis Cyber Cloud – End Customer, Adobe Cloud, BeeCastle, Planning by Haldor, Octopus Cloud View, Citrix Endpoint Management, Acronis Cyber Cloud – Reseller Solution, clickCompliance, and Cloud Maker.