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Program Agreements



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Auto-generated at July 16, 2024

Overview

Distributors create Program Agreements to define terms and conditions that Vendors accept to access the CloudBlue Connect platform. A program agreement represents a versioned template for Program Contract that enables Vendors to activate the Vendor Portal on the Connect platform. Furthermore, a program agreement is required to generate a Distribution Agreement.

A program agreement usually outlines general terms and conditions to access the Vendor Portal. The content of your program agreement may include, but not limited to the following sections:

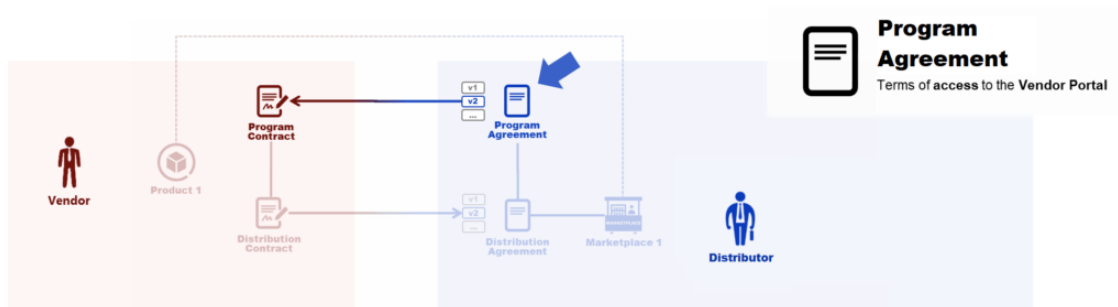
- Definitions and roles for this agreement. First of all, the program agreement usually outlines roles for Vendor and Distributor parties and defines provided terminology within this document.
- Obligations and expectations from both parties. The program agreement usually specifies obligations and expectations from Vendor and Distributor side. Furthermore, this document mentions that signee agrees to the provided terms and conditions.
- Terms of service. Generally, the program agreement describes provided services and specifies required conditions to access them, such as the registration on the provided platform.
- Ownership and restrictions. The program agreement outlines ownership and grant of use rights. Furthermore, this agreement also describes responsibilities on use of the service, customer restrictions, and so on.
- Confidentiality. Next, the program agreement should specify confidential information and provide confidentiality obligations. Furthermore, this agreement may provide exceptions for confidentiality obligations, such as not applying outlined obligations for publicly available information and more.
- Support. Program agreements can also describe technical support conditions. For instance, what kind of services are included and what services are not in the scope of technical support.
- Content and marks. The program agreement outlines content that Vendor can submit to Distributor. Therefore, this agreement ensures that submitted content does not contain any defamatory or obscene materials and it is compliant with copyright laws.
- Termination. Program agreements usually specify termination and ceasing operation terms. For example, refund policy, penalties and so on.
- Privacy. It is necessary to provide privacy statement, outline data privacy, and define personal data within the program agreement.
- Additional terms. Program agreements may outline force majeure, warranty terms, third-party policies, limitation of liability clauses, and more.



Vendor accounts shouldn't be orphaned

Each Vendor account requires an activated program contract that is based on a created program agreement. Therefore, Vendors cannot operate or collaborate with Distributors unless at least one program agreement is created on the CloudBlue Connect platform.

The diagram below illustrates program agreement objects from the Distributor and Vendor perspectives.



Note that Distributors can create a generic program agreement to sign multiple *program contracts* with several Vendors. Alternatively, Distributors are able to create an individual agreement for each contract and each Vendor if necessary.

Distributor Portal

Creating Program Agreements

Before creating a program contract and inviting a Vendor to the Vendor Portal, the Distributor need to create a program agreement. Distributors can create as many agreements as required. Create a generic program agreement for all of your Vendors or create standalone agreements for each Vendor.

Proceed to the **Partners** module and navigate to the **Agreements** tab.

Follow the instructions below to successfully generate a program agreement from the **Agreements** tab.

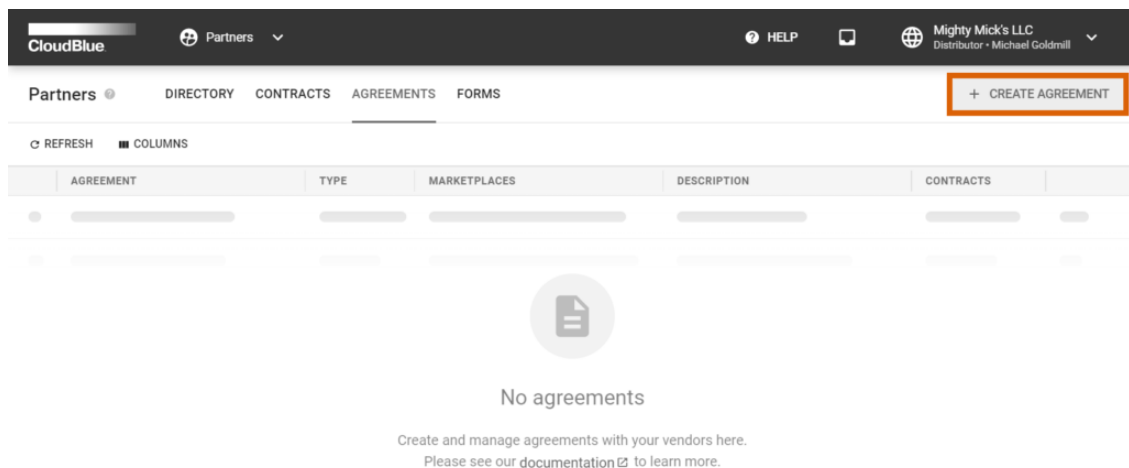


Note

Program agreements can also be generated during your Partner account creation via the **Directory** tab from the **Partners** module. Refer to the Partners module documentation for more details.

1. Start creating a new agreement

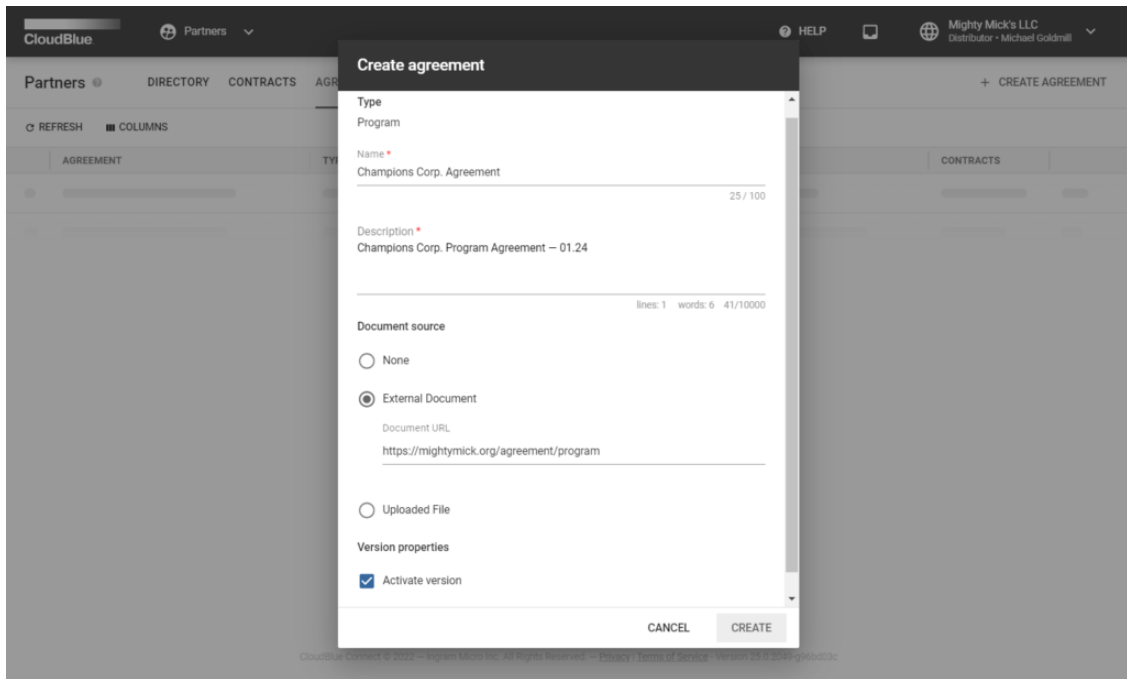
Click the **Create Agreement** button to start creating a new agreement.



2. Specify agreement attributes

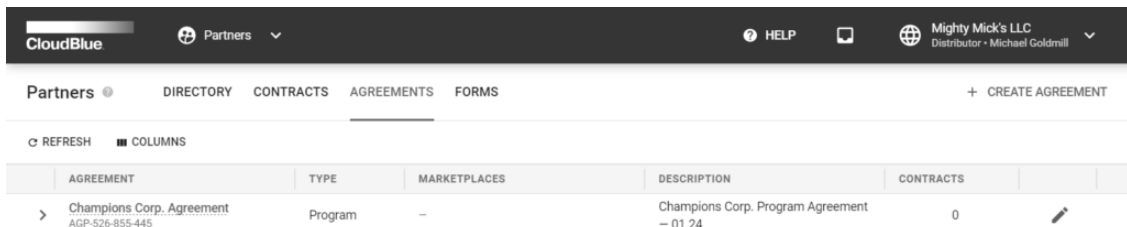
Fill out the following agreement form:


- **Type:** Select the *Program* agreement type.
- **Name:** Enter a name for your agreement.
- **Description:** Provide a description for your agreement.
- **Document source:** Select *External Document* to provide a link to your agreement document or choose *Uploaded File* to upload a document file (in the PDF format). Otherwise, select *None* to show your Partner only the text from the *description* field.
- **Activate version:** Activate your agreement version by checking this checkbox. In case this checkbox is left unchecked, your agreement version can be specified and activated from the agreement details screen.



Click the **Create** button to finalize your agreement creation.

Therefore, your generated agreement will be displayed on the list within the **Agreements** tab. Note that you can review your created agreement details by clicking on the agreement name.



AGREEMENT	TYPE	MARKETPLACES	DESCRIPTION	CONTRACTS	
> Champions Corp. Agreement AGP-526-855-445	Program	-	Champions Corp. Program Agreement - 01.24	0	

Updating Program Agreements

Distributors can revise their program agreements, which generally concerns changes in the agreement document file. It is



possible to create a new version for your generated program agreement on the Connect platform. Thereafter, Vendors that previously accepted your program agreement are notified about this new version. Thus, your Vendors can accept these changes and activate this version of your program agreement.

Access the **program agreement versions** by clicking on your program agreement name from the **Agreements** tab. Here, you can examine and manage your agreement versions via the **History** tab.

AGREEMENT	TYPE	MARKETPLACES	DESCRIPTION	CONTRACTS
> Champions Corp. Agreement AGP-526-855-445	Program	-	Champions Corp. Program Agreement - 01.24	0

Champions Corp. Agreement

Agreement: Champions Corp. Agreement (AGP-526-855-445 - Program) | Contracts: -

HISTORY | CONTRACTS | DISTRIBUTION AGREEMENTS | DETAILS

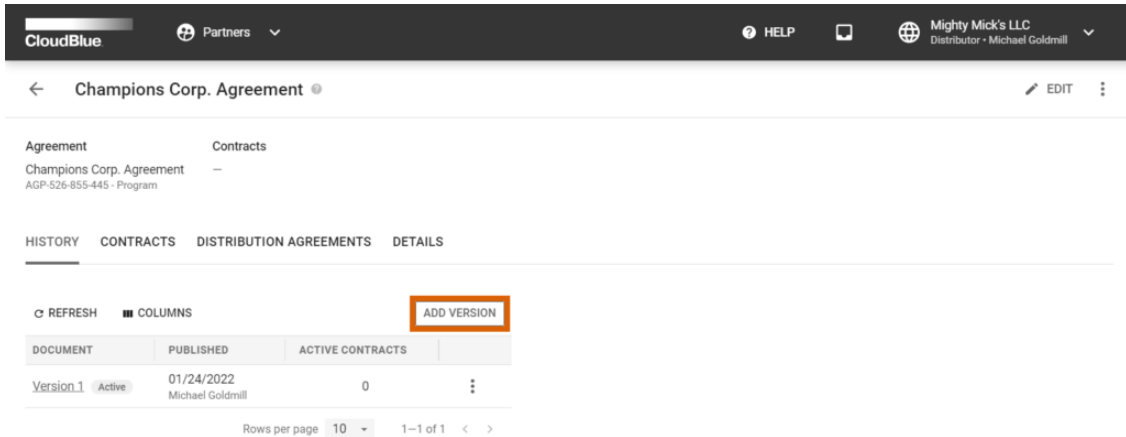
DOCUMENT	PUBLISHED	ACTIVE CONTRACTS
Version 1 Active	01/24/2022 Michael Goldmill	0

Rows per page: 10 | 1-1 of 1

Follow the steps below to create a new version of your program agreement.

1. Add an agreement version

Click the **Add Version** button from the **History** tab of your program agreement details screen.

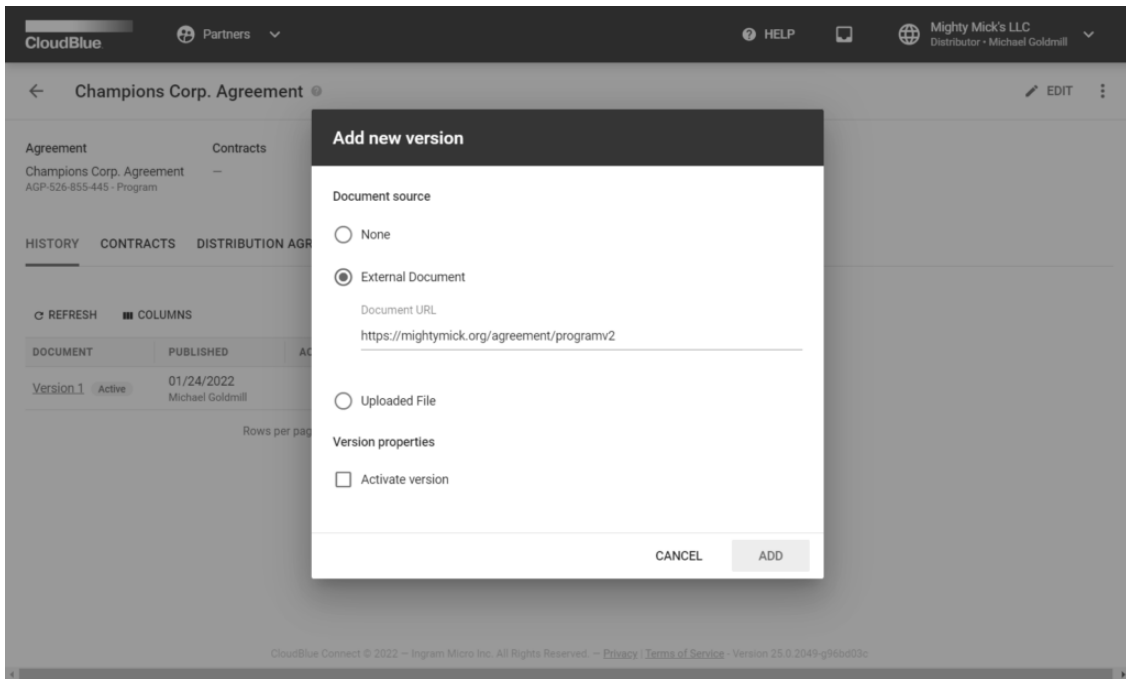


The screenshot shows the CloudBlue interface for the 'Champions Corp. Agreement'. The top navigation bar includes the CloudBlue logo, a 'Partners' dropdown, a 'HELP' icon, a notification bell, and the user profile 'Mighty Mick's LLC' with the role 'Distributor - Michael Goldmill'. The main header shows a back arrow, the agreement name 'Champions Corp. Agreement', and an 'EDIT' button. Below the header, there are tabs for 'Agreement' and 'Contracts'. The 'Agreement' tab is active, showing the agreement name and ID 'AGP-526-655-445 - Program'. Below this, there are tabs for 'HISTORY', 'CONTRACTS', 'DISTRIBUTION AGREEMENTS', and 'DETAILS'. The 'HISTORY' tab is selected, displaying a table with columns for 'DOCUMENT', 'PUBLISHED', and 'ACTIVE CONTRACTS'. A table with one row is shown, containing 'Version_1' (Active), '01/24/2022 Michael Goldmill', and '0'. A red box highlights the 'ADD VERSION' button in the top right corner of the table area. At the bottom of the table, there is a 'Rows per page' dropdown set to '10' and a '1-1 of 1' indicator.

2. Specify new attributes

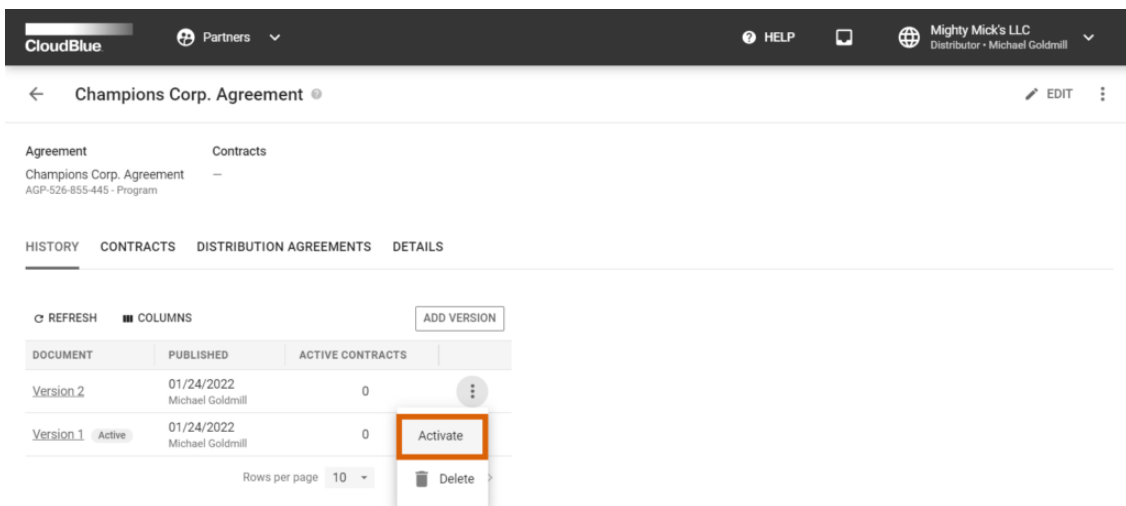
Fill out the following agreement version form:

- **Document source:** Select *External Document* to provide a link to your agreement document or choose *Uploaded File* to upload a document file (in the PDF format). Otherwise, select *None* to show your Partner only the text from the *description* field.
- **Activate version:** Activate your agreement version by checking this checkbox.



Click the **Add** button to finalize your version creation.

Therefore, your created version will be displayed under **History**. Note if the **Activate version** checkbox is checked, your agreement version is activated automatically. In case this checkbox is left unchecked and it is required to activate your new version, select your version from the corresponding list, open the additional menu (:) and click **Activate**.



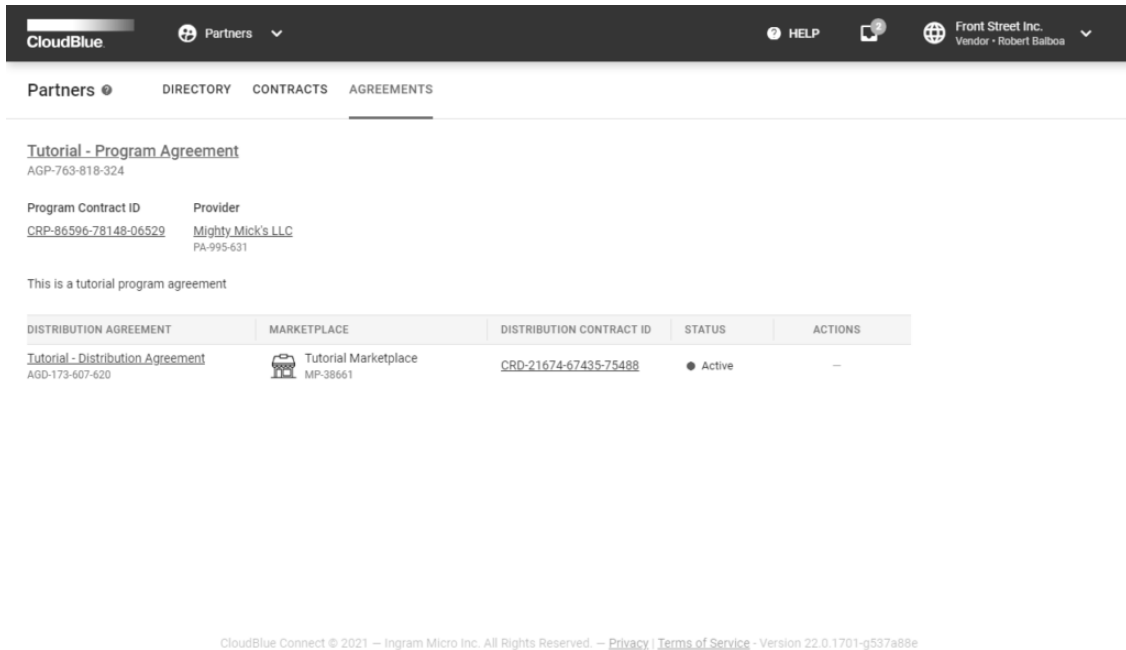
By activating a new version, the system notifies Vendors that signed contracts associated with this agreement about this new

version. These Vendors can sign your updated agreement as described in Accepting Agreement Updates.


Vendor Portal

Overview

Access the **Agreements** tab from the **Partners** module from the to examine your activated program agreement.



The screenshot shows the CloudBlue interface with the 'Partners' module selected. The 'AGREEMENTS' tab is active, displaying a 'Tutorial - Program Agreement' with ID AGP-763-818-324. Below this, it lists the 'Program Contract ID' as CRP-86596-78148-06529 and the 'Provider' as Mighty Mick's LLC (PA-995-631). A note states 'This is a tutorial program agreement'. A table below shows associated distribution agreements:

DISTRIBUTION AGREEMENT	MARKETPLACE	DISTRIBUTION CONTRACT ID	STATUS	ACTIONS
Tutorial - Distribution Agreement AGD-173-607-620	 Tutorial Marketplace MP-38661	CRD-21674-67435-75488	● Active	—

At the bottom of the page, the footer reads: 'CloudBlue Connect © 2021 – Ingram Micro Inc. All Rights Reserved. – [Privacy](#) | [Terms of Service](#) - Version 22.0.1701-g537a88e'

Use this section to view your program agreement ID and Distributor's ID. Furthermore, this section allows to locate associated program contract and its ID. Note that the **Agreements** tab also provides your distribution agreement information. Refer to the Distribution Agreement documentation to learn how Vendors can enroll a distribution agreement and consequently enroll a distribution contract.

In case a new version for your program agreement is available, the system marks your agreement with the corresponding tag.

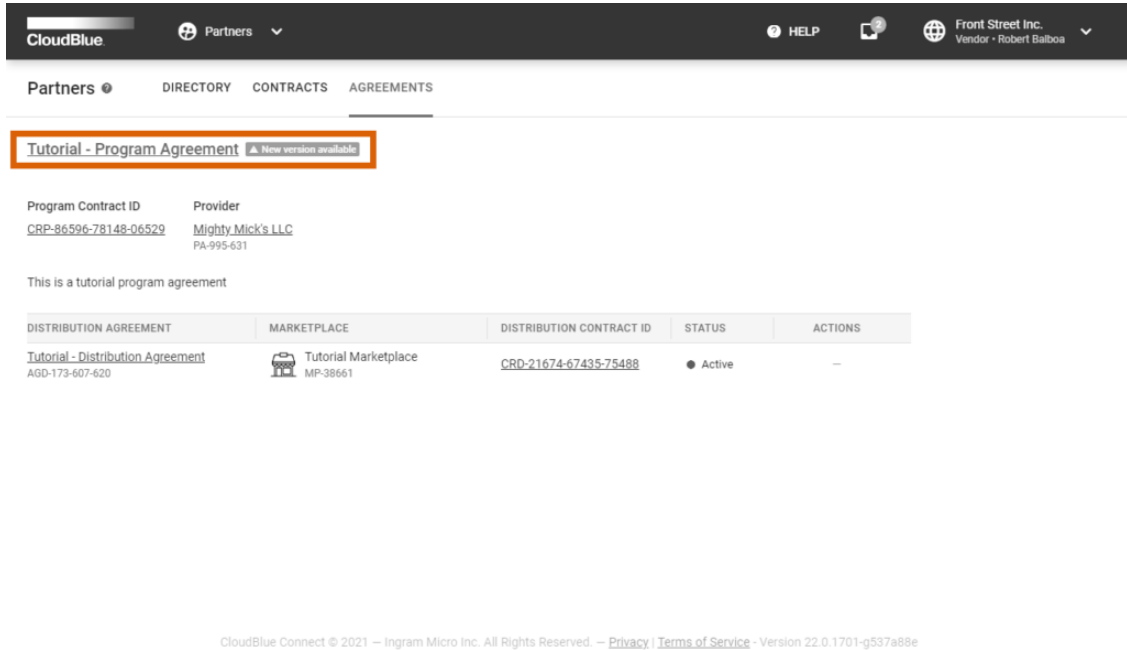
Click on your [program agreement name](#) to access program agreement document and review your activated version. In case an updated version of your program agreement is available, activate this new version by following instructions below.

Accepting Agreement Updates


Once a Vendor receives a notification about a new program agreement version, this Vendor can sign and activate the updated program agreement. Follow the steps below to successfully update your program agreement.

1. Access program agreement details

Click on your program agreement name from the **Agreements** tab to access the program agreement details.



The screenshot shows the CloudBlue interface with the 'Partners' menu open and the 'AGREEMENTS' tab selected. A 'Tutorial - Program Agreement' entry is highlighted with a red box and a 'New version available' tag. Below this, there is a table of distribution agreements.

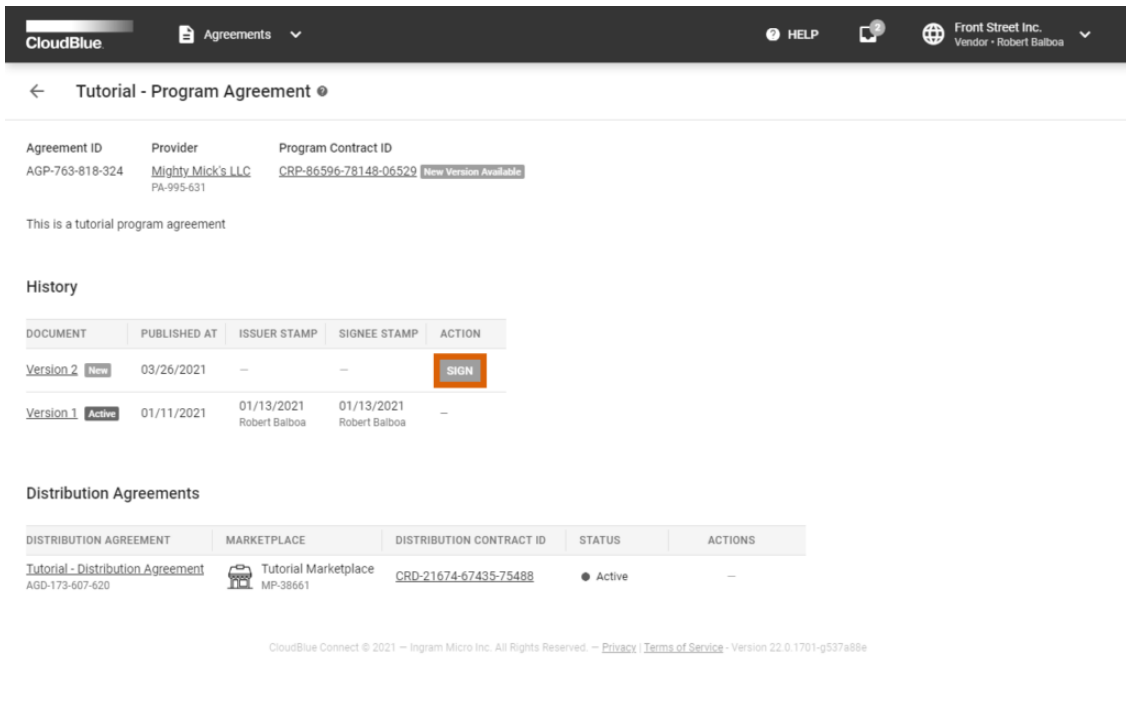
DISTRIBUTION AGREEMENT	MARKETPLACE	DISTRIBUTION CONTRACT ID	STATUS	ACTIONS
Tutorial - Distribution Agreement AGD-173-607-620	 Tutorial Marketplace MP-38661	CRD-21674-67435-75488	● Active	—

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Make sure that your program agreement is marked with the **New version available** tag.

2. Locate your updated agreement

Locate a new version of your program agreement and click the **Sign** button.



CloudBlue Agreements HELP Front Street Inc. Vendor - Robert Balboa

← Tutorial - Program Agreement

Agreement ID: AGP-763-818-324
 Provider: Mighty Mick's LLC PA-995-631
 Program Contract ID: CRP-86596-78148-06529 New Version Available

This is a tutorial program agreement

History

DOCUMENT	PUBLISHED AT	ISSUER STAMP	SIGNEE STAMP	ACTION
Version 2 New	03/26/2021	—	—	SIGN
Version 1 Active	01/11/2021	01/13/2021 Robert Balboa	01/13/2021 Robert Balboa	—

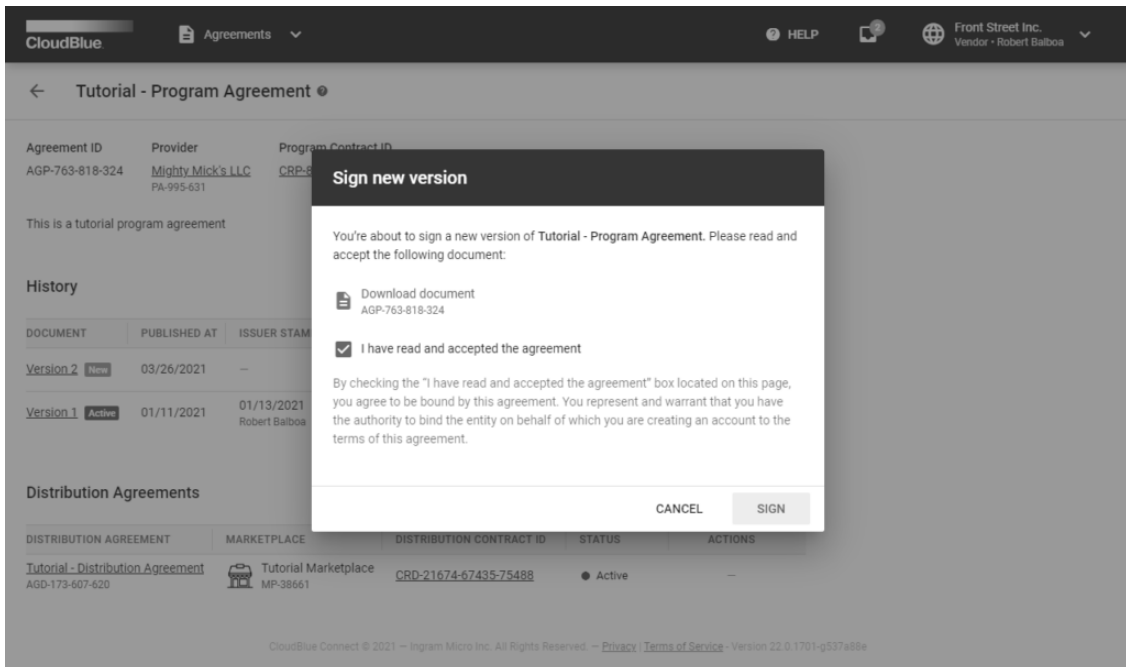
Distribution Agreements

DISTRIBUTION AGREEMENT	MARKETPLACE	DISTRIBUTION CONTRACT ID	STATUS	ACTIONS
Tutorial - Distribution Agreement AGD-173-607-620	Tutorial Marketplace MP-38661	CRD-21674-67435-75488	● Active	—

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3. Sign the new version

Review the provided document and check the **I have read and accepted the agreement** checkbox.



CloudBlue Agreements HELP Front Street Inc. Vendor - Robert Balboa

← Tutorial - Program Agreement

Agreement ID: AGP-763-818-324
 Provider: Mighty Mick's LLC PA-995-631
 Program Contract ID: CRP-86596-78148-06529

This is a tutorial program agreement

History

DOCUMENT	PUBLISHED AT	ISSUER STAMP	SIGNEE STAMP	ACTION
Version 2 New	03/26/2021	—	—	SIGN
Version 1 Active	01/11/2021	01/13/2021 Robert Balboa	01/13/2021 Robert Balboa	—

Distribution Agreements

DISTRIBUTION AGREEMENT	MARKETPLACE	DISTRIBUTION CONTRACT ID	STATUS	ACTIONS
Tutorial - Distribution Agreement AGD-173-607-620	Tutorial Marketplace MP-38661	CRD-21674-67435-75488	● Active	—

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Sign new version

You're about to sign a new version of Tutorial - Program Agreement. Please read and accept the following document:

Download document
AGP-763-818-324

I have read and accepted the agreement

By checking the "I have read and accepted the agreement" box located on this page, you agree to be bound by this agreement. You represent and warrant that you have the authority to bind the entity on behalf of which you are creating an account to the terms of this agreement.

CANCEL SIGN

Click **Sign** to sign and activate your updated agreement.

Therefore, the system will mark your new activated agreement with the **Active** tag.



CloudBlue
HELP
Front Street Inc.
Vendor - Robert Balboa

← Tutorial - Program Agreement

Agreement ID: AGP-763-818-324 Provider: Mighty Mick's LLC (PA-995-631) Program Contract ID: CRP-86596-78148-06529

This is a tutorial program agreement

History

DOCUMENT	PUBLISHED AT	ISSUER STAMP	SIGNEE STAMP	ACTION
Version 2 Active	03/26/2021	01/13/2021 Michael Goldmill	01/13/2021 Robert Balboa	-
<u>Version 1</u>	01/11/2021	01/13/2021 Michael Goldmill	01/13/2021 Robert Balboa	-

Distribution Agreements

DISTRIBUTION AGREEMENT	MARKETPLACE	DISTRIBUTION CONTRACT ID	STATUS	ACTIONS
<u>Tutorial - Distribution Agreement</u> AGD-173-607-620	Tutorial Marketplace MP-38661	<u>CRD-21674-67435-75488</u>	● Active	-

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Note that your Program Contract will be also associated with your new agreement version.