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Program Contracts



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Distributors and Vendors sign their program contracts to set business partnerships through the CloudBlue Connect platform. Signed program contracts enable Distributors to cooperate with Vendors and consequently activate Distribution Contracts. Furthermore, note that signing program contracts allows Vendors to activate the Vendor Portal on the Connect platform.

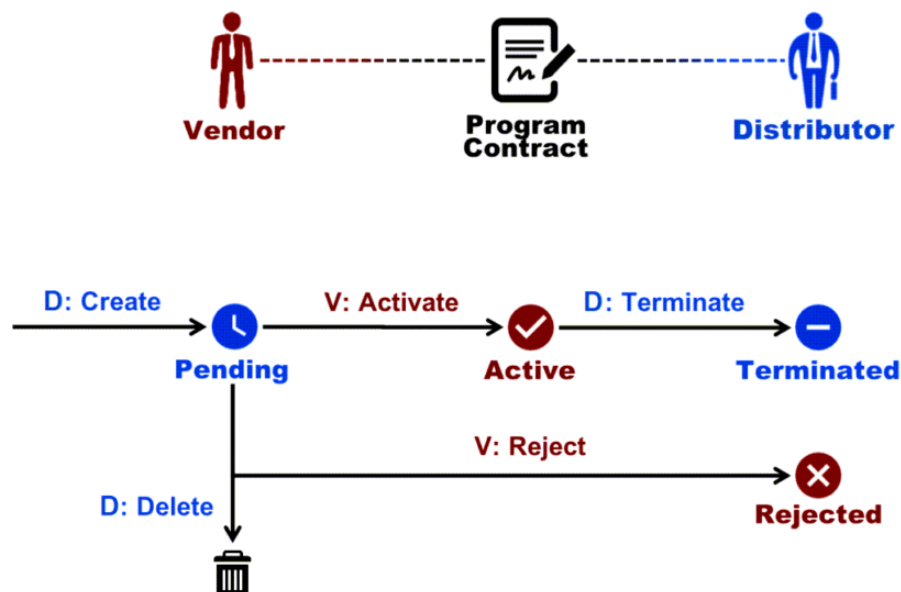


Program Agreement is Required!

In case a program agreement is not presented, Distributors can create this agreement as described below: [Creating Program Agreements](#). Alternatively, Distributors can generate program agreement and program contracts while creating a **Vendor**-type Partner account via the **Directory** tab.

State Flow

A program contract between a Distributor and a Vendor changes its state as follows:



1. **Pending**: This state indicates that a Distributor created a new contract for a Vendor.
2. **Active**: This status is shown once Vendor accepted this contract.
3. **Terminated**: In case Distributor terminates this contract, the system displays this contract status.
4. **Rejected**: If a Vendor rejects this contract that is created by a Distributor, the system assigns this status to the contract.

Note

Distributors can delete a pending program contract. Thus, the system removes the deleted contract from the database.

Distributors can also terminate activated contracts. In contrast, Connect stores terminated contracts and enables users to view the contract data.

Distributor Portal

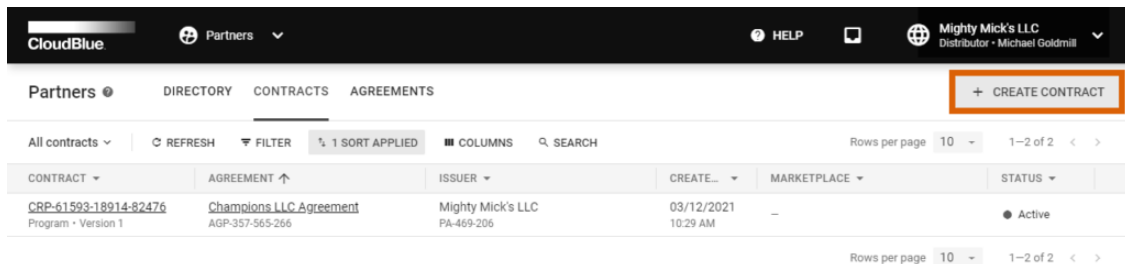
Distributors can create program contracts, invite Vendors and manage their contracts via the **Contracts** tab from the **Partners** module.

The following instructions showcase how to create a program contract, access invitation link and manage created contracts on the Connect platform.

Creating Program Contracts

Once a program agreement is generated, Distributors can create a program contract by accessing the **Partners** module and navigating to the **Contracts** tab.

Click the **Create Contract** button to launch a contract creation wizard.

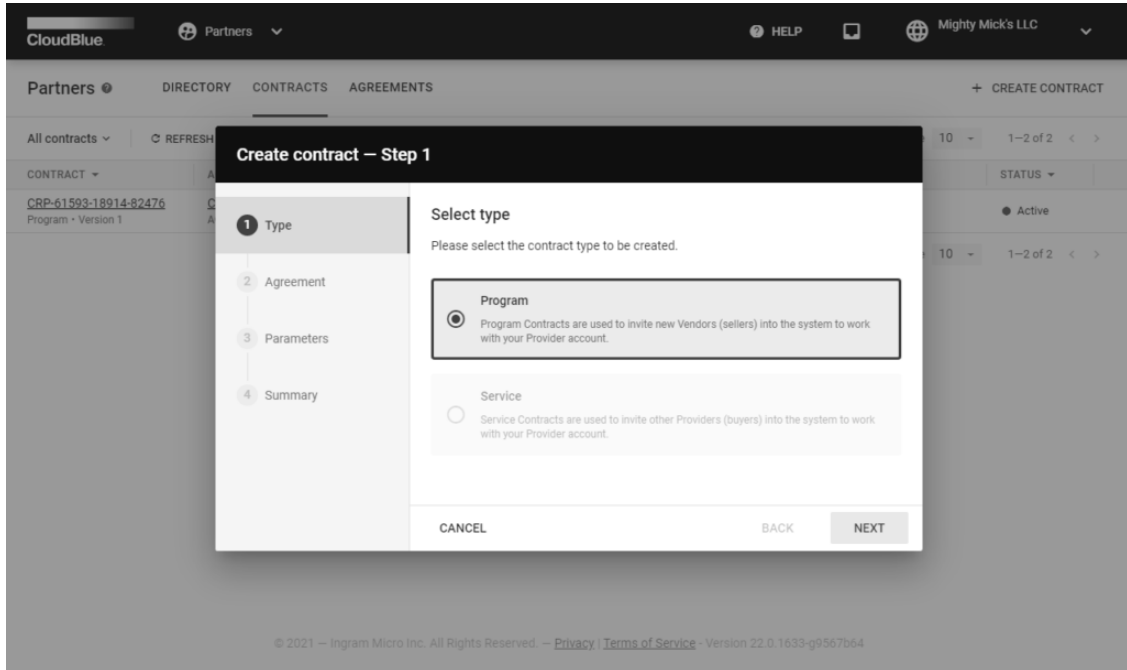


CONTRACT	AGREEMENT	ISSUER	CREATE...	MARKETPLACE	STATUS
CRP-61593-18914-82476 Program - Version 1	Champions LLC Agreement AGP-357-565-266	Mighty Mick's LLC PA-469-206	03/12/2021 10:29 AM	-	● Active

Follow the wizard steps to successfully create a new program contract.

1. Type

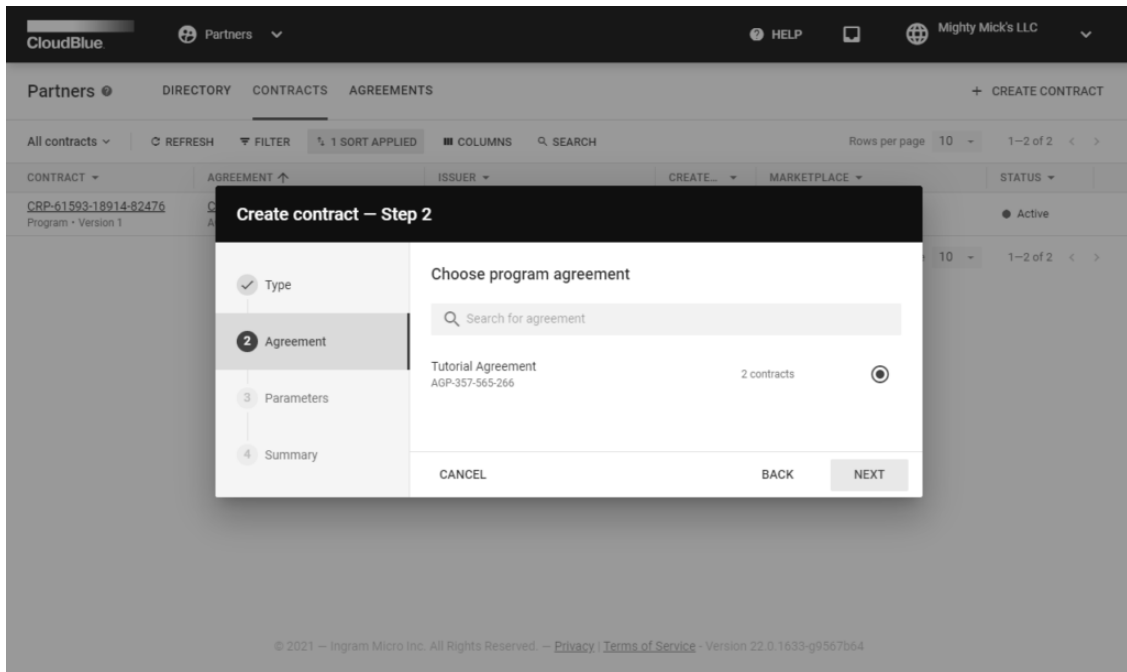
Select the **Program** contract type.



Click **Next** to continue.

2. Agreement

Choose a program agreement from the list.

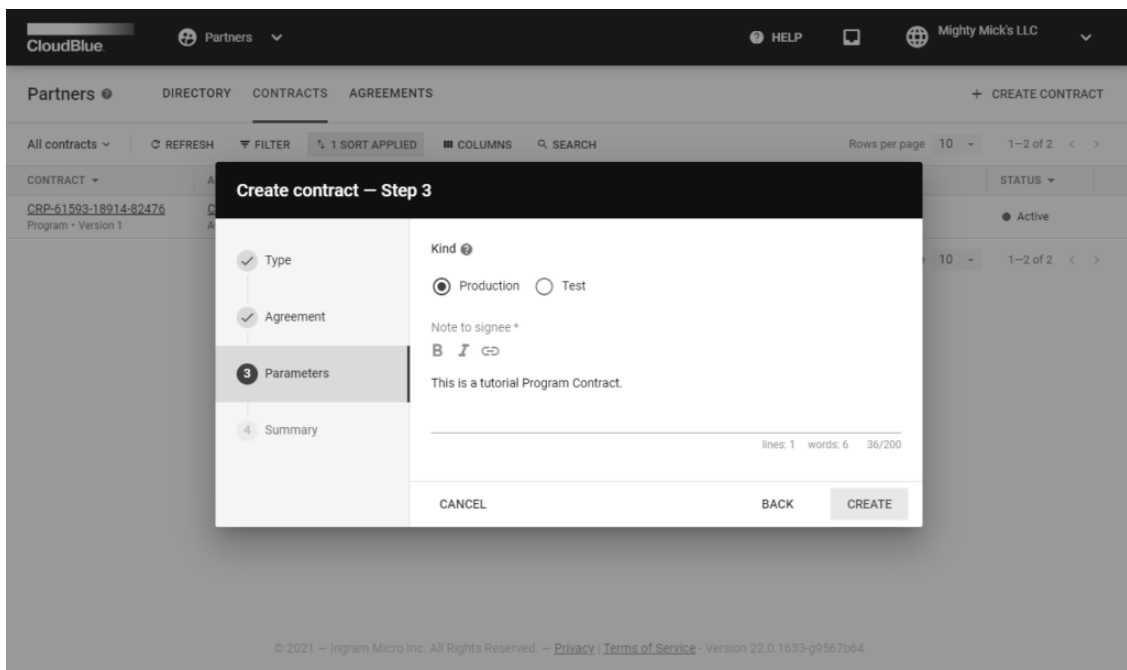


Click the **Next** button to continue.

3. Parameters

Specify the following contract parameters:

- **Kind:** Select *Test* to create a testing contract. Select *Production* to create a genuine contract.
- **Note to signee:** Leave a note to signee (required).



Click **Create** to finalize your program contract creation.

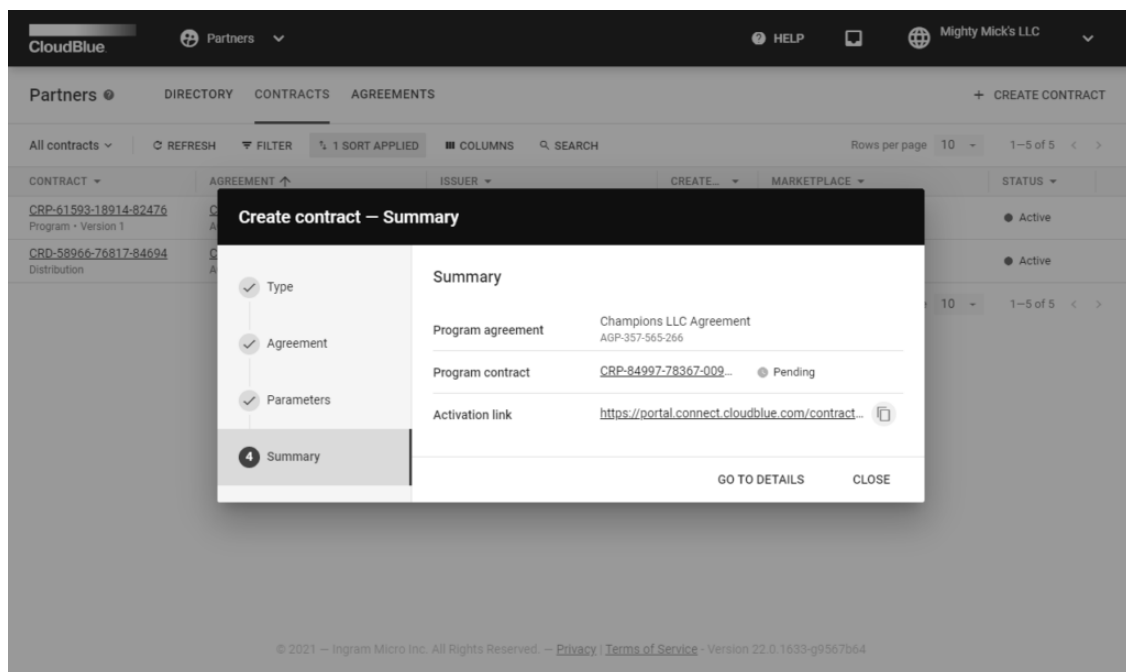
4. Summary

Once a program contract is successfully configured, the system displays a summary.



Copy the Activation link

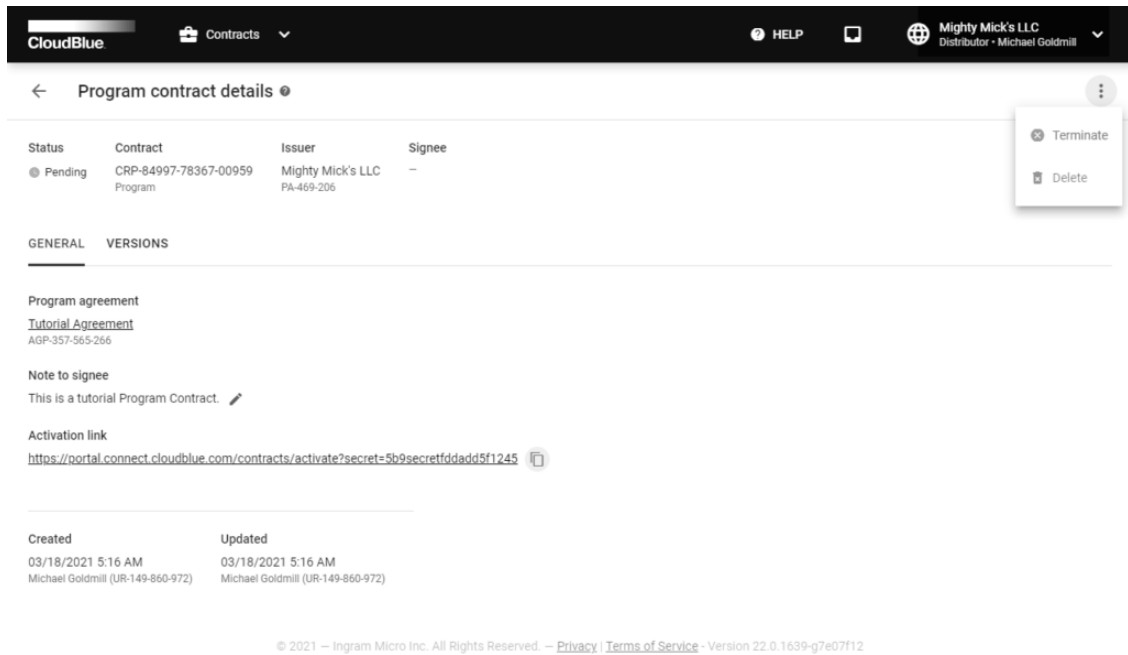
The summary step provides an **Activation link**. Copy this link and pass it to your Vendor. Thus, your Partner will be invited to sign up the contract and activate the Vendor portal. Note that this activation link is also available from the **program contract details** screen.



Access the **Program contract details** screen by clicking the **Go to Details** button. Otherwise, click **Close** to close the wizard.

Program Contract Details

Click on your contract ID to access the **Program contract details** screen.



CloudBlue Contracts

HELP


Mighty Mick's LLC
Distributor - Michael Goldmill


Program contract details

Status	Contract	Issuer	Signee
Pending	CRP-84997-78367-00959 Program	Mighty Mick's LLC PA-469-206	—

GENERAL VERSIONS

Program agreement
[Tutorial Agreement](#)
 AGP-357-565-266

Note to signee
 This is a tutorial Program Contract. 

Activation link
<https://portal.connect.cloudblue.com/contracts/activate?secret=5b9secretfddadd5f1245> 

Created	Updated
03/18/2021 5:16 AM Michael Goldmill (UR-149-860-972)	03/18/2021 5:16 AM Michael Goldmill (UR-149-860-972)

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Use this screen to access the **Activation link** and view your contract data, such as contract **Signee**, update/creation date, **Issuer**, associated **Program agreement**, and contract **Status**.

Edit your **Note to signee** by clicking on the corresponding icon next to your message.

Depending on the contract type and its state, Distributors can perform the following operations:


- Review associated agreement versions and identify which one is signed by accessing **Versions**.
- Terminate their active program contract by clicking the **Terminate** button.
- Delete their pending program contract by clicking the **Delete** button.

Vendor Portal

A Vendor can have several program contracts signed with different Distributors. Note that the first signed program contract enables the vendor to activate the Vendor Portal.

Signing Program Contracts

Once a Vendor receives an invitation link from a Distributor, this Vendor can sign associated program contract and activate the Vendor portal.


Information

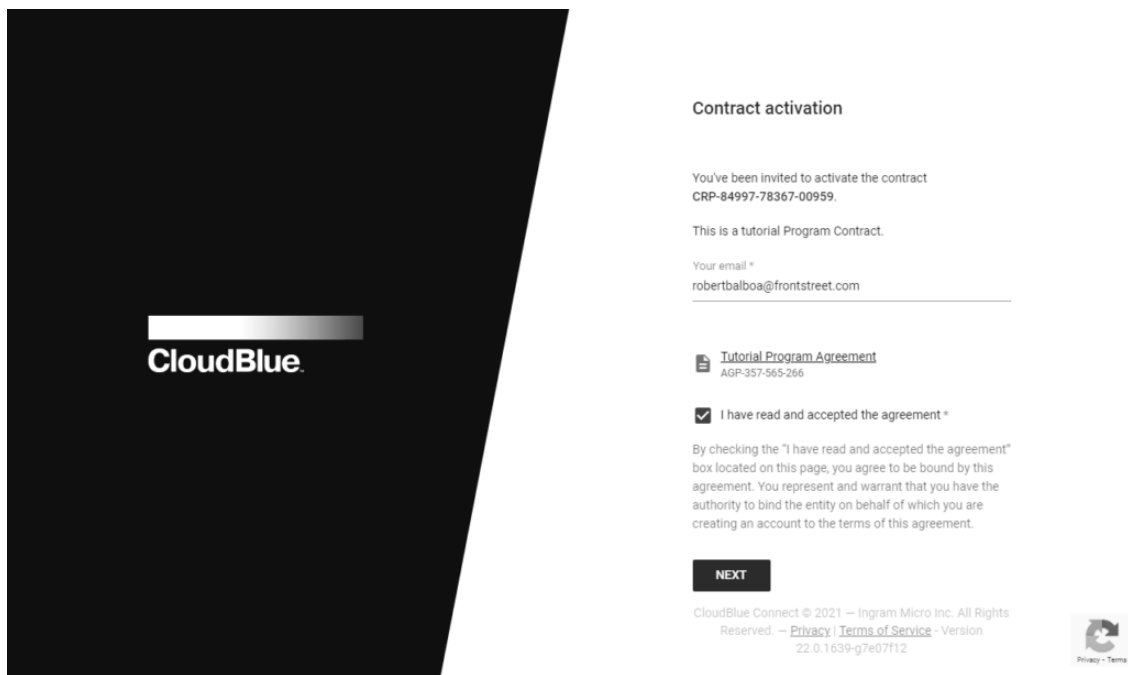
The following contains guidelines on how to create a new Vendor account. Thus, if you already have a Vendor account, the system prompts you to create a new one or use your created account to activate the contract. In case your created account is required to sign up the contract, the Distributor's distribution agreement should be associated with a different marketplace.

The following steps showcase how to sign up a program contract and activate the Vendor portal.

1. Review the document

Paste your received activation link to access the **Contract activation** screen.

Review the provided agreement, enter your **email** and check **I have read and accepted** the agreement checkbox.



Contract activation

You've been invited to activate the contract
CRP-84997-78367-00959.

This is a tutorial Program Contract.

Your email *
robertbalboa@frontstreet.com

[Tutorial Program Agreement](#)
AGP-357-565-266

I have read and accepted the agreement *

By checking the "I have read and accepted the agreement" box located on this page, you agree to be bound by this agreement. You represent and warrant that you have the authority to bind the entity on behalf of which you are creating an account to the terms of this agreement.

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[Privacy - Terms](#)

Thereafter, click the **Next** button to continue.

2. Configure the user properties

Enter your full name and specify your password in the following form.




Activation – Create User
← robertbalboa@frontstreet.com

We are going to create a new user for robertbalboa@frontstreet.com. Please specify the password you will use to access the Vendor Portal.

Your full name *
Robert Balboa

New password *

Password policy


- Can't be the same as any of the last 10 passwords
- ⊗ Must be at least 7 symbols length
- ⊗ Must contain at least 2 of the following: a letter (case sensitive), a number, one of the special characters
- ⊗ Must not contain more than 2 identical characters sequentially (111, aaa)

Confirm password *

Enter your password once again

NEXT

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Click **Next** to continue.

3. Configure the company properties

Enter your company name in the following form. It should represent a legal entity name. Include the entity type, such as Inc., LLC, GmbH, etc.



← **Create account**

We are going to create a new account for robertbalboa@frontstreet.com. Please complete the information below.

Company name *
Front Street Inc.

Legal entity name. Include the entity type, such as Inc., LLC, GmbH, etc.

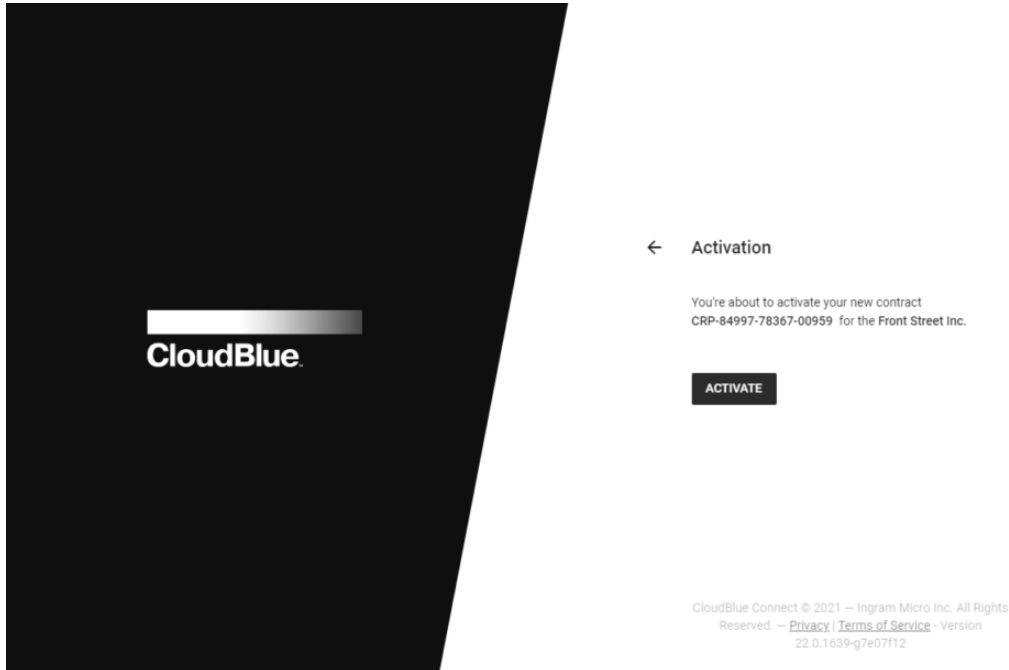
NEXT

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Click **Next** to continue.

4. Activate the contract

Sign up the program contract and activate the Vendor portal by clicking the **Activate** button.



Therefore, Vendors can proceed to the Vendor portal and perform further operations on the platform.

Updating Program Contracts

In case a Distributor updates a program agreement associated with a program contract, a Vendor can accept this new version as described in Accepting Agreement Updates.

Once an updated program agreement will be activated, the program contract will be bound to this new version. The **Versions** tab from **Program contract details** screen provides the signed agreement and indicates its version. This tab also allows to sign the document by clicking the **Sign** button.

← Program contract details

Status	Contract	Issuer	Signee
● Active	CRP-86596-78148-06529 Program - Version 1	<u>Mighty Micks LLC</u> PA-995-631	Front Street Inc. VA-486-834

GENERAL VERSIONS

DOCUMENT	ISSUER STAMP	SIGNEE STAMP	ACTION
<u>Version 2</u> New	-	-	SIGN
<u>Version 1</u> Active	01/13/2021 Robert Balboa	01/13/2021 Robert Balboa	-